

TARGETGROUP PERFECT!



- NEW ADVANTAGES:
- + Advertorials
 - + Augmented Reality
 - + **FLIEGEN-SPAREN.DE**
 - + Newsletter
 - + Native & Banner Advertising Specials

MEDIADATA 2019

33 Years! The premium travelmagazine since 1986

PRINT-PROFILE: The magazine Clever reisen/fliegen & sparen is well known as one of the **leading multithematic travel magazines** with high utility and service-value **since 1986**. The content has always been dictated by the demands of the readership: Therefore the main emphasis is put on air trips. Further more the topics are cruises, and travelling by railway, bus and car. Every issue offers **over 120.000 readers** new tips, tricks, hints and fine destinations for travelling worldwide.

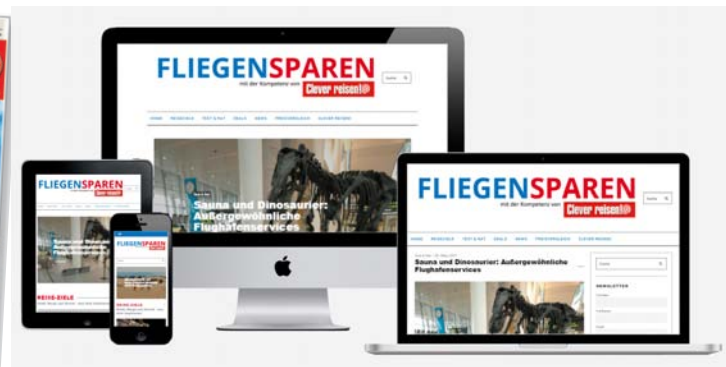
Tests, background stories, services (e.g. price comparisons), addresses and concrete information about the destinations, provided by **notable travel journalists** in a trendy layout. Well-known tourism operators, tourist offices and airlines select "Clever reisen!" as an advertising medium for **promising contacts**. The public, the media and the entire travel industry look upon "Clever reisen!" as a **reliable source, providing objective tests and up-to-date information**.



WEB-PROFILE: The Site **fliegen-sparen.de** is well known as one of the **leading multithematic travel webportals** for german speaking users **since 1996 with the editorial competence of the Clever reisen!-Brand**.

Mediafacts www.fliegen-sparen.de:

- **over 40.000 unique visitors per month**
- **over 12.000 Newsletter-Subscribers for weekly Circulation**



NEW: Augmented Reality - for Editorial & Advertising - more Content & Attention!

Clever reisen! - readers like to fly:

99% go on a journey at least once a year!

Clever reisen! - readers are big spenders:

The annual travel costs average out at **3.550 Euro per person!**

For comparison only: 1.054 Euro for more 5-days stay on a journey abroad according to F.U.R. e.V./Reiseanalyse RA 2018

Clever reisen! - readers attach importance to highest quality:

Every 2. reader prefers a hotel of the upper middle-sized class and higher!

Clever reisen! - readers are very well informed:

Every reader takes the travel magazine on average 4,6 times in his hands. Every issue is read by four persons and more.

Clever reisen! - readers like to travel:

Throughout the year our readers travel 39 days.

For comparison: 12,6 days travel time (F.U.R. e.V./RA 2018)

Over 52% of the readers are „Best Ager“

Clever reisen! - readers plan their trips precisely:

Over 85% of the Clever reisen! - readers plan their trips precisely on their own using the magazine as an advisor and a decision-making aid.

Clever reisen! THE PREMIUM MAGAZINE SINCE 1986

practically no coverage waste - optimal cost/performance ratio - high reader loyalty - forms the readers' opinions to the buying decision - releases pulses at the market - test and tourism expertise - readership with high income



Travelling and booking data*

Gender

male	60%
female	40%

Age

Average age: 49,5 years
54,5 % are 20 - 49 years old
52,5 % are "best ager" (40-59 years old)

Professions

Self-employed, freelancer	23,5%
Executives, senior officials	22,0%
Appointees, officials	31,0%
Pensioners	22,5%

Travel budget

annual average budget
per person 3.550 €

up to 999 €	1,2%
1000 € to 1500 €	13,4%
1501 € to 2000 €	22,9%
2001 € to 2500 €	22,3%
more than 2501 €	40,2%

Reader Loyalty

AIR/regualar readers

Readers per copy	4,5
Regular Readers	95,5%

Page exposure

in one issue "Clever reisen!" the readers read:
every or almost every page 80,5%
about three quarters of the pages 16,8%

Copy exposures

Take the magazine and have a look
at it average 4,6 times

1 time	1,8%
2-3 times	26,5%
4-5 times	38,5%
6 times and more	33,5%

Travel planning

Frequency and duration (at least 6 days)

one journey	20,5%
two journeys	42,5%
three and more journeys	37,5%

City trips

short trips -with a duration less than 6 days
plan 80% of our readers

Companions

82% of our readers travel twosome

Organisation (multiple answers possible)

individual with help of a travel agency	52,5%
only booking flights	36,5%
travel operator	52,5%
internet/ online	49,5%

Destinations (multiple choice)*

The Mediterranean	57,0%
Southeast Asia	51,5%
North Africa	10,5%
Southern Africa	38,5%
The Indian Ocean	29,0%
Australia & New Zealand	39,5%
The South Pacific	11,5%
USA & Canada	49,5%
Central America	18,0%
The Caribbean	41,5%
South America	35,5%
Germany	49,5%

Quality of the chosen accomodations Every other reader of Clever reisen! prefers hotels of the upper middle-sized class

Middle-sized class hotels	20,0%
Upper middle-sized class	54,5%
Luxury hotels	25,5%
Others	1,9%

Sources of information/decision*

Clever reisen!	87,0%
Tips of relations and friends	49,5%
Travel guides	29,0%
Travel brochures	48,5%
Information by travel agency	39,0%
Internet/online	76,5%
Touristboards	31,5%

*multiple answers possible

*Abstract of the regular reader analysis 10/17

Publishing House and advertising department:

Markt Control Multimedia Verlag GmbH & Co. KG
Hülsermannshof 38), D-47179 Duisburg
Postbox 180 260, D-47172 Duisburg,
Tel. +49 (0)2 03 / 48 50 70, Fax: 48 50 727, Mail: anzeigen@fliegen-sparen.de

Subscription price: € 23,60 per annum-delivered free

Price per copy: € 6,50 including VAT

Circulation: 45.000-50.000 copies

Distribution: Magazine trading, railwaystation bookseller, subscriptions, and self distribution

Frequency: 4 times per annum since 1986

Publication dates: every January, April, July and and October
(specific dates: see editorial calendar)

Copy deadline: 10th of the previous month

Terms of payment: invoice payable net upon receipt;
for advance payment 2% cash discount

Bank data: Deutsche Bank Duisburg
IBAN/BIC: DE 1835070024289916900 / DEUTDEDB350

Copy size: 210 x 297 mm (width and height)

Type area: 190 x 270 mm (in 3 columns 58 mm each, in 4: 44 mm each)

Print process: web offset (content); sheet-fed offset (cover)

Printing material: PDF with colour-obliging digitalproofs.
1.3 Acrobat-4-compatible, CMYK.

Data formats: PDF for high quality print (without trim marks, with bleed:
copy size plus 3 mm), 300 dpi.

Colour advertising: according to the Euro Scale; special colours require agreement.

Surcharges: discountable and agency commission

Bleed:	€ 400,-
Gutter bleed:	free of extra charge
Cover:	€ 1.200,-
Binding positioning regulations:	€ 800,- (at least 1/3 page)

Discounts: in case of purchase within one year

Series Discount	or	Quantity discount rate
2 times - 5 %		2 pages - 5 %
3 times - 10 %		3 pages - 10 %
4 times - 15 %		4 pages - 15 %

Inserts: € 90,- per thousand up to 20 g; € 100,- per thousand up to 30 g
€ 120,- per thousand up to 50 g. Split edition possible – subscription circulation – Price and circulation on inquiry

SPECIAL ADVERTISING FORMS:

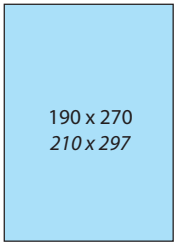
Here applies - everything that is imaginable is possible.

We would like to advise you in all technically and conceptual special requests. Additionally we offer promotions and cooperations in terms of advertorials or special guides. You may book well-priced packages for print and online. Just ask us!

NEW! Augmented Reality
+ Newsletter & Native
Advertising on
fliegen-sparen.de
Specials - just ask us!

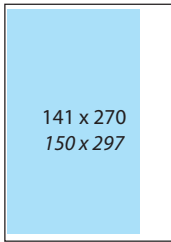


Pricelist No. 16 - valid from 1. October 2017



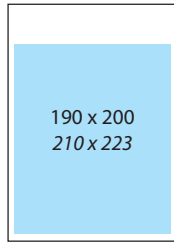
1/1 page

4.000.- Euro



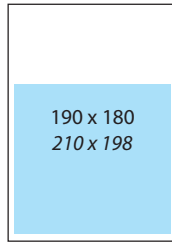
3/4 page upright

3.300.- Euro



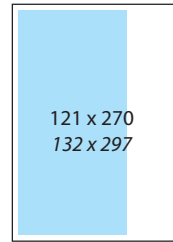
3/4 page oblong

3.300.- Euro



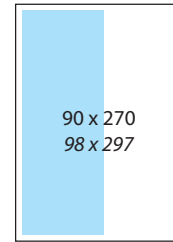
2/3 page ob.

3.000.- Euro



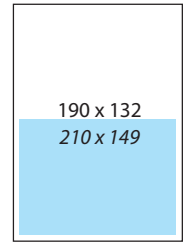
2/3 page up.

3.000.- Euro



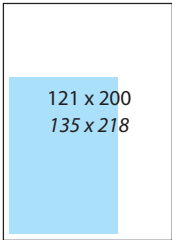
1/2 page up.

2.500.- Euro



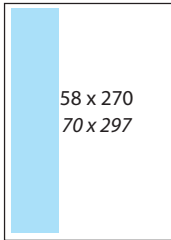
1/2 page ob.

2.500.- Euro



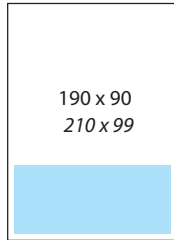
1/2 page extra

2.500.- Euro



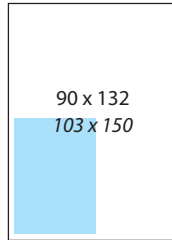
1/3 page up.

2.100.- Euro



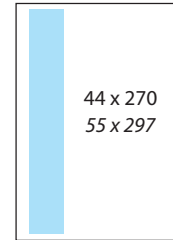
1/3 page ob.

2.100.- Euro



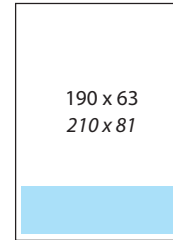
1/4 page up.

1.500.- Euro



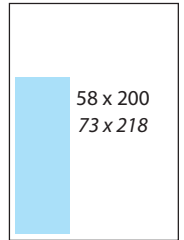
1/4 page 1-col.

1.500.- Euro



1/4 page ob.

1.500.- Euro



1/4 page extra

1.500.- Euro

All rates in € plus added tax.

The Law of the Federal Republic of Germany regarding ads and inserts in newspapers and magazines applies as well as the additional terms and conditions of the publisher.



The premium
travelmagazine
since 1986!

The creative advertising medium where more is inside!

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